



TRAIN DEVELOP
EMPOWER

TRAIN • DEVELOP • EMPOWER

IN-HOUSE CORPORATE TRAINING

COMMUNICATION & INFLUENCING SKILLS

Strengthen communication effectiveness, improve influencing capabilities, enhance stakeholder relationships, and build confidence in delivering messages that drive positive business outcomes.



COURSE CODE

LDR-003



DURATION
3-5 Days



DELIVERY
On-site / Virtual



PARTICIPANTS
10-25 per session



CERTIFICATE
Certificate of Completion



CUSTOMIZABLE
Yes - Tailored to Your Needs

REQUEST PROPOSAL →

WHY THIS PROGRAMME?



LEAD EFFECTIVELY

Build practical communication & influencing skills capability.



OVERCOME BARRIERS

Address communication, performance and relationship challenges.



ENGAGE PEOPLE

Strengthen collaboration, accountability and development.



DRIVE PERFORMANCE

Create stronger teams and sustainable results.

IN-HOUSE DELIVERY OPTIONS

- ✓ Onsite at client premises
- ✓ Live virtual instructor-led format
- ✓ Hybrid delivery format
- ✓ Customized duration based on organizational requirements

INDUSTRIES WE SERVE

- ✓ Oil & Gas
- ✓ Petrochemicals
- ✓ Manufacturing
- ✓ Mining & Metals
- ✓ Utilities
- ✓ Logistics & Transportation
- ✓ Infrastructure
- ✓ Financial Services

WHY CHOOSE TRAIN DEVELOP EMPOWER?



20+
YEARS
EXPERIENCE



35+
COURSES IN
7 CATEGORIES



100%
CUSTOMIZED
SOLUTIONS



ON-SITE OR
VIRTUAL
DELIVERY



INDUSTRY
EXPERT
FACILITATORS

COURSE OVERVIEW

Effective communication & influencing skills capability is essential for building trust, strengthening collaboration, improving employee engagement, and achieving sustainable organizational performance.

This in-house program develops practical communication & influencing skills capability through structured frameworks, applied exercises, case studies, communication tools, and workplace improvement methods.

Business Challenges Addressed

- > Inconsistent leadership effectiveness
- > Low employee engagement and morale
- > Poor communication and workplace relationships
- > Limited accountability and ownership
- > Team conflict and collaboration challenges
- > Difficulty managing change and uncertainty
- > Limited development opportunities
- > Performance and productivity gaps
- > Weak stakeholder relationships
- > Difficulty sustaining positive behaviors

Key Learning Outcomes

- > Understand communication & influencing skills principles and frameworks
- > Strengthen self-awareness and leadership effectiveness
- > Improve communication and interpersonal skills
- > Build trust and productive relationships
- > Develop accountability and ownership
- > Manage conflict and difficult situations
- > Improve engagement and team performance
- > Apply practical development techniques
- > Support organizational growth and change
- > Create sustainable leadership practices

WHO SHOULD ATTEND

Managers

Supervisors

Team Leaders

Department Heads

Project Managers

Operations Managers

Human Resources

Functional Leaders

High-Potential Employees

Leadership Personnel

TRAINING METHODOLOGY

Interactive learning approaches support practical application and can be customized to the organization's environment, industry, and participant experience.

ID

Instructor-Led Discussions

LCS

Leadership Case Studies

PW

Practical Workshops

GD

Group Discussions

RE

Role-Playing Exercises

DA

Development Activities

CS

Communication Simulations

ITE

Interactive Team Engagement

COURSE MODULES

01 Foundations of Effective Communication

- Core principles of foundations of effective communication
- Current leadership and workplace considerations
- Practical communication and relationship tools
- Performance challenges and improvement opportunities
- Applied leadership techniques
- Sustaining development and positive outcomes

02 Interpersonal Communication & Relationship Building

- Core principles of interpersonal communication & relationship building
- Current leadership and workplace considerations
- Practical communication and relationship tools
- Performance challenges and improvement opportunities
- Applied leadership techniques
- Sustaining development and positive outcomes

03 Influencing Skills & Persuasion Techniques

- Core principles of influencing skills & persuasion techniques
- Current leadership and workplace considerations
- Practical communication and relationship tools
- Performance challenges and improvement opportunities
- Applied leadership techniques
- Sustaining development and positive outcomes

04 Managing Difficult Conversations & Conflict

- Core principles of managing difficult conversations & conflict
- Current leadership and workplace considerations
- Practical communication and relationship tools
- Performance challenges and improvement opportunities
- Applied leadership techniques
- Sustaining development and positive outcomes

05 Communicating for Leadership & Business Success

- Core principles of communicating for leadership & business success
- Current leadership and workplace considerations
- Practical communication and relationship tools
- Performance challenges and improvement opportunities
- Applied leadership techniques
- Sustaining development and positive outcomes



TAILORED TO YOUR NEEDS

Modules can be customized to align with your industry, operational environment, and participant experience.

[DISCUSS CUSTOMIZATION](#)



SCAN TO VIEW COURSE PAGE



READY TO STRENGTHEN COMMUNICATION & INFLUENCING SKILLS?

Partner with Train Develop Empower to build a resilient, agile and future-ready supply chain. Let's create lasting impact together.

[REQUEST PROPOSAL](#) →



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